

Keeper's Corner LLC
"News"
January 2023
HAPPY NEW YEAR!!!

We are looking forward to a bright new "2023" with each of you! May the New Year bring us all increased sales, increased customer base and great finds wherever the hunt leads!!

The Top Twelve Sales for December (before commission):

#1----\$4541.13	#5----\$1226.75	#9----\$1073.35
#2----\$3113.79	#6----\$1219.49	#10---\$1047.00
#3----\$1314.09	#7----\$1194.00	#11---\$1024.71
#4----\$1232.06	#8----\$1089.12	#12---\$982.90

Sales for the month of December were \$35,714.03. Thank you all for making the store successful. All of us working together is the key! Customers are amazed at the wonderful variety of items and the great prices we have in the store. Thank you for working so hard and keeping your booths full, but not too full! It helps to have a great variety of items in your booth, but it also is important not to fill your booth so full that customers cannot get in. They may not want the items right in the front.

I'm really enjoying watching your booths change with all the resets and moves! We have very creative vendors! Many of our customers comment on the creative displays. It gives people good ideas for their own homes, so keep up the good work!

We still have very good results from the advertising we do on social media. It is very easy to do and FREE! I take pictures around the store and post a new batch several times a month. We have had several sales generated because of those posts! If you have Face Book consider liking the Keepers Corner page (not the group), and post your pictures, tag the store, and then I can share them on the page. Some of the vendors already do this and it helps us ALL! See Bonnie for details.

Reminders as the New Year begins:

- If you are missing items that are not on your sales sheets, here are some things that may help you find them: look around the store in other booths, ask the staff if it is on layaway, look in the front displays, ask to see the **998** file which is "no vendor number" file, and lastly the "no tag" item area.
- **Please remember that the staff are not responsible for cleaning/vacuums IN your booths.** Please take a little time and move things around, vacuum and dust. A few booths are **long overdue** for **TLC**. This is a particularly good time to do resets in your booths. Business sometimes slows a bit after the holiday, but it can help increase sales to refresh your spaces and stock.
- Rent is due on the 1st, payable until the 10th and will have a \$10 late fee added on the 11th
- Please remember that all items in your booth need to be tagged. It does not matter if it is a display item or decorations such as greenery etc., please tag them with your **vendor number and NFS** meaning **"Not for Sale."** It saves us the time of a phone call! **And** saves you the grief of items being "sold" with the item they are in.

If you have questions, please do not hesitate to talk to Bonnie. Remember, we are here to help you be successful!

Great vendors and great customers... what a winning combination...