## Keeper's Corner LLC "News" August 2022

It is exciting to see the new vendors setting up their spaces and doing well!! We are happy you have joined the Keepers Corner family! Welcome! Remember to introduce yourself to the staff and other vendors.

Because we have new and newer vendors, here are a few reminders for all of us dealing with contractual items:

- We promote the store many ways, Face Book, print ads, store displays, various one day promotions
  like the Sip and Shop and Small Business Saturday to name a few. It is hoped that all vendors will
  participate in these promotions as it is good for vendors individually and the STORE collectively.
  The store is only as successful as you help make it
- A thirty-day written notice is required on or before the 1<sup>st</sup> day of the month you want to vacate. This applies when you are vacating the store or shrinking down. Just a reminder that your contract is for six (6) months. If you want to vacate the end of September, your notice must be received on or before the 1<sup>st</sup> of September
- Rent is due on the 1st payable until the 10th and late with a \$10 late fee on the 11th
- If you need another copy of your contract so you can re-read it, please ask Bonnie. Many questions you have will be answered if you read the contract.

ALL VENDORS!!! Please remember that it is the duty of STAFF members to call vendors on customer offers. It is NOT for vendors to make a call. We realize that you may think it is helpful, but it has been our experience that most vendors are not fully aware of store policies on offers. It puts all involved in an awkward situation. Also, speaking about offers on items, please try and answer calls from the store, it may be costly to you if a potential sale is missed!

The store has handcarts and hand-trucks for your use, but please remember to be careful when using them. It is discouraging to staff and vendors alike to use a cart and find the item broken.

When you clean items out of your booth that have not sold, PLEASE do not leave those items in the back or in the broken glass box for the store to dispose of. The same with your WRAPPING paper and plastic bags that you have items wrapped in. You can dispose of them at home as easy as I can.

The Top Twelve Sales for July (before discounts):

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#1---$4328.96 #5---$1121.00 #9---$867.30
#2---$2593.49 #6---$1038.00 #10--$852.88
#3---$2560.35 #7---$1014.08 #11--$660.49
#4---$1229.00 #8---$1006.75 #12--$634.50
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Sales for the month of July were \$27,626.53 Thank you for all you do to keep the store a tremendous success! You are "Awesome" and we appreciate you! I appreciate all of you that keep your booths fresh, clean, and well organized. Just a note; if your sales are lagging maybe look at your booth with fresh eyes. Is it overcrowded? is it pleasing to look at? CAN CUSTOMERS GET IN IT??? Just a few ideas that might help you pick up in sales.

Great vendors and great customers... what a winning combination...