

Keeper's Corner LLC

"News"

April, 2011

Mark your calendars!!!! May 7<sup>th</sup> 2011, our 5<sup>th</sup> annual Customer Appreciation Sale!!!! Everything in the store will be 20% off. As always, if you have something that your profit margin is too slim on, you need to remove it from the store before 6PM Friday evening. I will have information fliers out to you with next month's newsletter. If you want it sooner, ask the management, and they can get you a copy.

PLEASE, PLEASE, PLEASE!!! READ THESE REMINDERS!!!!

- Another reminder about booth space!!! PLEASE KEEP WITHIN YOUR FRONT TO BACK PARAMETERS!!!
- Please, do not sign the calendar on areas that have no time slots. I try to allow enough spaces for the number of vendors we have working for the month. If all slots are full and you need a place to work PLEASE see the manager on duty for them to help you sign up at a time most beneficial to the store.
- Anniversary rent credit! 10% off your rent during your anniversary month! But remember, if you have had a late rent or no-shows on the work calendar, you do not qualify for the rent credit!!!
- If you cannot work your time due to weather or illness, please contact us as soon as possible (even at home)! We will try and reschedule with you, if there are available spots on the calendar. If you do not contact us you will be charged the No show fee of \$10 per shift PLUS THE NON-WORK FEE FOR A TOTAL OF \$25 PER SHIFT!!!
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finders Fee" bonus!! Earn \$\$\$\$ off of the rent of your booth.

I hate to have to address this, but... It is a question of ETHICS. A couple of the vendors have had tags changed on their items. Not by customers, another vendor put their own number on the item. Please, remember the "Golden Rule".

And while we are talking about ethics, please remember that the store is supported by not only your rent but the 12% we get as commission. So, when items are in the store and you take them out to the side walk and sell them to another vendor, you are cheating YOUR STORE!

Sales for the month of March 2011 were \$27,470.60, up \$5,130.52 from March of 2010!! The Ten Top Sales for March: (before discounts):

#1----\$2942.95	#5----\$1241.91	#9----\$640.00
#2----\$2376.00	#6----\$1055.00	#10---\$627.27
#3----\$1511.00	#7----\$ 937.40	
#4----\$1389.50	#8----\$ 720.24	

Scott's Thoughts: Hey, check out the great weather. Last night I got the cover off the boat and it is ready to go. All I need is a little time, some ice to melt on some of the lakes and someone to go with me. Let me know if you're also getting the itch to fish and off we will go. I would even take Dorothy and Dallas if I could get them in the boat.

*Great vendors and great customers... what a winning combination.*