

Keeper's Corner LLC

"News"

June 2016

The Top Twelve Sales for May (before discounts):

#1----\$3307.85	#5----\$987.10	#9----\$632.50
#2----\$1669.40	#6----\$856.50	#10---\$567.49
#3----\$1472.23	#7----\$827.44	#11---\$519.31
#4----\$1139.45	#8----\$648.90	#12---\$518.45

Sales for the month of May were \$24,146.76. Up nearly \$3000 over last month!!!

I have been asked why the newsletter contains the top twelve vendor sales. This is not done to make anyone feel bad, or like they cannot measure up to some imagined standard. Putting the top twelve in the newsletter is just to let everyone know that the store is doing well, and that you can achieve whatever sales goal you set for yourselves! The sales are out there you just need to go after them!

I also have had some vendors ask what it takes to be in the top twelve; the answer is simple, **HARD WORK!**

The top sellers are in the store often, they are bringing new stock into the store on a regular basis, they are moving items around in their booths to keep the displays **fresh and clean**, and they keep their booths full, but not so full that you cannot get into them. As I look around the store, I see several booths that are so crowded and have so much merchandise on the floor that they are a hazard and customers **WILL NOT ENTER!** Customers need to be able to see what is in your booth, and it is difficult if your booths are over-crowded.

Thank you Dorothy for the cute advertisement!!!

Quick reminders:

- If you have lights, lamps etc. in your booth, please put them on a timer
- Boxes are appreciated, but please take the wrapping paper and plastic bags home with you. We do not use newspaper or old plastic bags to wrap items. **THANK YOU!!!**
- A thirty day written notice is required when you are **shrinking down** or **vacating** your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finder's Fee" bonus!! Earn up to \$100.00 towards your booth rent.

**PLEASE** check your booths **UPSTAIRS**, and move any items that are on the outside of the tape lines back into your booths. This includes items hanging on the outside of the pillars. If you need to rent more space so that everything fits, we can help you with that! Not only is it against fire code, but it is extremely hard to navigate down the aisles with a piece of furniture and items are getting knocked off of walls, knocked over and broken.

**Merchandise tags continue to be an issue;** please remember to put your vendor number on the top of the tag, a brief description of the item in the center and the price on the bottom of the tag. **ALL** of the information we ask for needs to be on the same side of the tag. **Please do not use sticky tags or write on the item!! The staff does not have the time to re-write sales tags. If you are still unsure about how to fill tags out ask a member of management for a Policy Sheet. Another reminder: please remove garage sale and thrift-store tags.**

**Please be very careful as you move items up and down the ramp, we are getting some very deep gouges in the bannisters. I know it can be difficult to control the cart, but if you go slowly it seems to work better.**

**Scott's Thoughts:**  I'm  heading  out  fishing  tomorrow  and  already  been out a few times. Don't forget that I am willing to take those with me that may want to go; women, men, children, families or whatever. All you really need is lunch, a license, and a little gas money to chip in. Let me know if you're interested. (Ditto for June's Thoughts)

One last note... what are you doing to advertise YOUR booth on Social Media (Facebook, etc.)? I have put a \$7.00 Boost on a FB Posting and have had over 1,400 people view it. It pays to advertise you and your booth. See me if you need help.

"Thanks for all you do," Scott

**Great vendors and great customers... what a winning combination.**