Keeper's Corner LLC "News" January 2022 HAPPY NEW YEAR!!!

We are looking forward to a bright new "2022" with each of you! May the New Year bring us all increased sales, increased customer base and great finds wherever the hunt leads!!

The Top Twelve Sales for December (before commission):

#1\$2825.02	#5\$1312.20	#9\$899.00
#2\$2741.66	#6\$1033.00	#10\$784.70
#3\$1724.95	#7\$996.13	#11\$760.00
#4\$1405.50	#8\$945.01	#12\$675.60

Sales for the month of December were \$28,231.26. We ended the year \$110,094 over 2020! Our customers are still ready to shop!!! Thank you all for working so hard to make the store successful. All of us working together is the key! Customers are amazed at the wonderful variety of items and the great prices we have in the store.

TAGS!!! Please make them legible. And remember: the vendor number, description of the item, and price all belong on the same side of the tag. IF you use an inventory number for your items, that number MUST be on the back of the tag. We have had tags that were not legible to the staff, and we had to use our best guess on price. There is an unclaimed tag on the daily sheets box, please look it over and claim it IF it is yours. It does have an incorrect vendor number on it. Thank you #197 for your honesty

Reminders as the New Year begins:

- If you are missing items that are not on your sales sheets, here are some things that may help you find them: look around the store in other booths, ask the staff if it is on layaway, look in the front displays, ask to see the 998 file which is "no vendor number" file, and lastly the "no tag" area.
- Please remember that the staff are not responsible for cleaning/vacuuming IN your booths. Please take a little time and move things around, vacuum and dust. A few booths are long overdue for TLC. This is a particularly good time to do resets in your booths. Business sometimes slows a bit after the holiday, but it can help increase sales to refresh your spaces and stock.
- Rent is due on the 1st, payable until the 10th and will have a \$10 late fee added on the 11th
- Please keep your items within your booth parameters. When items are outside your booth area, they become a tripping hazard and can easily be damaged by the furniture cart.
- As you clean and straighten your booths you may find "visiting" items. Please check your neighbor's vendor number and see if that is home to the visiting items. Please, return items to the right vendor.
- Please remember that <u>all</u> items in your booth need to be tagged. It does not matter if it is a display item or decorations such as greenery etc., please tag them with your vendor number and NFS meaning <u>"Not for Sale."</u> It saves us the time of a phone call! And saves you the grief of items being "sold" with the item they are in.
- We know it is occasionally necessary for you to change tags on items, when you do, **PLEASE** tear the old tags up so we at the till do not think it is an item that was stolen or sold!!!

If you have questions, please do not hesitate to talk to Bonnie. Remember, we are here to help you be successful!

Great vendors and great customers... what a winning combination...