

Keeper's Corner LLC

"News"

October 2018

The Top Twelve Sales for September 2018 (before discounts):

#1----\$2888.80	#5----\$1418.46	#9----\$745.00
#2----\$2828.25	#6----\$1340.76	#10---\$590.00
#3----\$2656.00	#7----\$1033.00	#11---\$556.01
#4----\$1563.97	#8----\$791.59	#12---\$517.20

Sales for the month of September were \$23,855.46! Another month with sales up from last year! Sales for the year are up almost \$22,000. That translates to more money in your pockets! Keep up the good work.

**SMALL BUSINESS SATURDAY:** This promotion is the Saturday after Thanksgiving, November 24, 2018. We will run it for our regular business hours-10 to 6.

We have had very good sales on this day for the past several years. Many shoppers love to support the Small Businesses in our area, and do a great amount of shopping for the unique gifts they can't get in box stores! I sincerely hope that ALL of you will be willing to put a "percentage off" sale in your booth for the day. We have had good sales on Small Business Saturday and I see no reason for it to not be the same this year. You are welcome to also be in the store, near your booths and "Dicker" with the customers if you wish. As usual we will offer treats and hot drinks for the customers.

It is time to gear up for the HOLIDAY SALES season, please clean and freshen your booths so they are attractive to the customers! Remember to keep them full, but not too full! Customers need to be able to WALK IN TO A BOOTH in order to pick up items to purchase! If your sales are slumping, maybe it is your presentation! A reset of your booth might be in order.

And...please remember that your items are not to stick out in the walkways. Please keep them within the parameters of the booth. Items in the aisles are a tripping hazard,

Just reminder for all of us! Please DO NOT put any glass, broken or not, in the trash cans. There are a couple of boxes in the area near the restroom very clearly marked for glass. Please put your broken glass items in the boxes. If glass is large please take it home to dispose of it.

**\*\*\*\*\*EVERYONE!!! Please read these Reminders\*\*\*\*\***

- EVERYTHING in your booth needs to have a tag! If an item is not for sale, it still needs to be tagged with your vendor number and NOT FOR SALE. No TAG, No SALE! Remember; tags=money!!
- AND a big reminder about tags, your vendor number on the top, brief description of the item in the center, and price on the bottom. Hang tags only, no sticky tags, please. It is Ok to tape hang-tags on wood or glassware, or to pin your tags on fabric items
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date.
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice MUST be to us on or before the first day of the month you want to vacate. For instance if you want to vacate at the end of Oct. we must have the notice no later than October 1!!

*Great vendors and great customers... what a winning combination.*