

Keeper's Corner LLC  
"News"  
September 2016

The Top Twelve Sales for August (before discounts):

#1----\$2286.50	#5----\$809.00	#9----\$707.94
#2----\$1624.04	#6----\$755.71	#10---\$694.38
#3----\$1022.00	#7----\$749.00	#11---\$597.15
#4----\$815.52	#8----\$735.50	#12---\$580.90

Sales for the month of August were \$21,070.92. That is up \$1000 over August 2015 sales!

Overheard from a customer: "This is the best antique and collectible mall I have ever been in!"



If you think you may need more space this fall, now is a good time to rent. We will have the booth rental specials going on until the end of October. We will be offering the "Fill the Store Special". Also, we are preparing to offer a few "Bonus Booths" for rent again. Watch for the bonus booth signs in the store!

It is time to gear up for the HOLIDAY SALES season, please clean and freshen your booths so they are attractive to the customers! Remember to keep them full, but not too full! Customers need to be able to WALK IN TO A BOOTH in order to pick up items to purchase! If your sales are slumping, maybe it is your presentation! A reset of your booth might be in order.

I am concerned about the number of tags we are getting with incorrect or missing vendor numbers. We do post them to account #998 which is a NO-ID number. If you are missing items and have gone through all of the steps listed on the bulletin board to find them, please ask the manager on shift to let you see the 998 file. If you find one of your tags, we will repost it to your account so you will be paid for it. Also, there is a box in the back layaway area that has a large amount of items that have been left at the front desk with no tags or ID. Please check it out for missing items and let us know if some of them are yours.

**\*\*\*\*\*EVERYONE!!! Please read these Reminders\*\*\*\*\***

- EVERYTHING in your booth needs to have a tag! If an item is not for sale, it still needs to be tagged with your vendor number and NOT FOR SALE.
- Ask about the "Finder's Fee"
- Please keep all of your items inside of YOUR booth. Please stay within the boundaries and don't put your items in other booths just because it's open or you don't have room.
- Anniversary rent credit! 10% off your rent during your anniversary month! Ask about the qualifications!
- Checks are available in your files on the 5<sup>th</sup> of each month
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice MUST be to us on or before the 1<sup>st</sup> day of the month you want to vacate. We DO NOT pro-rate at the end of your contract! If your notice comes in on the 2<sup>nd</sup>, you will need to pay for the next month!

Scott's Thoughts:

Just a quick note... what are you doing to advertise YOUR booth on Social Media (Facebook, etc.)? See me if you need help.

"Thanks for all you do," Scott

Great vendors and great customers... what a winning combination.