

Keeper's Corner LLC

"News"

February 2016

The Top Twelve Sales for January (before discounts):

#1----\$1513.73	#5----\$848.00	#9----\$625.95
#2----\$1199.85	#6----\$733.50	#10---\$637.60
#3----\$1094.19	#7----\$693.80	#11---\$635.30
#4----\$1013.54	#8----\$678.00	#12---\$623.49

Sales for the month of January were \$20,074.20! That is the fourth highest January since we opened.

We are going to advertise on TV!!! And we're pretty excited about it!! Scott and I have talked it over and feel the need to try another form of advertising. The production crew will be here the middle of next week. !!PLEASE!! Take some time and clean your booths, straighten them up and make them look inviting. I do not know which booths the crew will choose to use in the ad, so make them special, and yours may be selected!!!

PLEASE remember; if you have lamps or other lights on in your booth, they MUST be on timers or go off when the power is turned off. I know it is confusing so if I have turned your light off, it is because it doesn't go off and you need a timer on it. If you still have questions, please ask Bonnie.

If you think you may need more space this spring, now is a good time to rent. We will have the booth rental specials going on until the end of March. Remember; you cannot give up space now and get the rent special next month.

We are having a large amount of items coming to the sales counter with no price tags or with Goodwill or yard-sale tags. Please try to secure your tags on the items; and remember to remove tags from other stores. It is disappointing to the customer if they cannot purchase the item, plus you lose \$\$\$\$\$\$\$\$\$\$.

\*\*\*\*\*EVERYONE!!! Please read these Reminders\*\*\*\*\*

- EVERYTHING in your booth needs to have a tag!~ If an item is not for sale, it still needs to be tagged with your vendor number and NOT FOR SALE.
- With the winter months upon us, it is a great time to CLEAN your booths. Please use the vacuum and dust cloths and spruce everything up a bit. Some areas are more than a little bit dirty.
- Please keep all of your items inside of YOUR booth. Please stay within the boundaries and don't put your items in other booths just because it's open or you don't have room.
- Anniversary rent credit! 10% off your rent during your anniversary month! Ask about the qualifications!
- Checks are available in your files on the 5<sup>th</sup> of each month
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice MUST be to us on or before the 1<sup>st</sup> day of the month you want to vacate. We DO NOT pro-rate at the end of your contract! If your notice comes in on the 2<sup>nd</sup>, you will need to pay for the next month!

**Scott's Thoughts:** February 2016 is already here and I am seeing signs of Spring even though there are many nights, and some days, that are still saying "it's winter". It won't be long before the fishing begins. Who wants to go with me? I want to remind you that Bonnie and I are doing another "Fill the Store" special to help fill up some of the empty booths. Spring is coming soon and the yard sales will start and you may need a little more room for all of your great stuff. Also, ask any of our staff members about the "Finder's Fee" that any vendor can earn for referring a new vendor that rents a booth. You can earn up to \$100.00 off of your rent. Check with Bonnie or Scott for more details on both the "Fill the Store" and "Finder's Fee" specials. One last note... what are you doing to advertise your booth on Social Media (Facebook, etc.)?

"Thanks for all you do," Scott

Great vendors and great customers... what a winning combination.