

Keeper's Corner LLC

"News"

September 2018

The Top Twelve Sales for July 2018 (before discounts):

#1----\$2312.47	#5----\$945.67	#9----\$752.00
#2----\$2185.10	#6----\$909.69	#10---\$692.50
#3----\$1273.40	#7----\$858.50	#11---\$673.63
#4----\$1213.44	#8----\$783.47	#12---\$566.23

Sales for the month of August were \$21,745.98! The sales for the year are still climbing! This has been a great year so far! Thank you for keeping your booths stocked with all the super "STUFF!" The customers love it, and I love hearing the comments about how fantastic the store looks and what a good variety of items we have. We keep getting some very good reviews on Google too!!! Keep up the good work!

Christmas Sale: After there were so many complaints from vendors about the extra percentage taken off of the days sales for the Customer Appreciation Day sale in May, Scott and I made the decision that we would no longer sponsor any "sale day" to help you boost your sales. The sale days were a losing proposition for the store, because I have paid for extra advertising and extra staff for the day. The additional 5% I was taking off nowhere near covered the costs. I've talked with the Staff and a few of the vendors and the decision has been made to concentrate efforts on Small Business Saturday. I will do some advertising for it, as the store will still participate in the local Small Business Saturday ads as I have the last few years. I sincerely hope that ALL of you will be willing to put a "percentage off" sale in your booth for the day. We have had good sales on Small Business Saturday and I see no reason for it to not be the same this year.

Staff Concerns: 1. We really appreciate the boxes you bring in to the store for us to use for customers, but please, remember that we cannot use anything smaller than about 12"x12". 2. Please take the time to read your contract. Many issues you bring to the staff could be answered by reading your contract. 3. Many of you use the tables near the coffee station to clean and mark your items for the store. Please wipe the tables and sweep the area around them after you use them so the area is in good shape for other vendors and customers.

We have had many items coming to the sales counter with yard sale tags or thrift store tags. Please be very careful when you bring items in, that you remove those tags. It is very embarrassing to the staff at the counter and to the customer when we have to tell them that those are not the price tag for the store. In some cases it has cost you a sale.

*******EVERYONE!!! Please read these Reminders*******

- EVERYTHING in your booth needs to have a tag! If an item is not for sale, it still needs to be tagged with your vendor number and NOT FOR SALE. No TAG, No SALE! Remember; tags=money!!
- Just a big reminder about tags, your vendor number on the top, brief description of the item in the center, and price on the bottom. Hang tags only, no sticky tags, please. It is Ok to tape hang-tags on wood or glassware, or to pin your tags on fabric items
- Rent is due on the 1st of the month, payable up to the 10th and late with a \$10 late fee after that date.
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice **MUST** be to us on or before the first day of the month you want to vacate. For instance if you want to vacate at the end of Sept. we must have the notice no later than September 1!!

Great vendors and great customers... what a winning combination.