## Keeper's Corner LLC "News" January 2021

🖏 Welcome to our new vendors!!! We are happy to have you with us!

The Top Twelve Sales for December (before discounts):

#1\$3267.50	#5\$1805.06	#9\$1068.00
#2\$2961.17	#6\$1373.00	#10\$1043.00
#3\$2571.02	#7\$1291.94	#11\$1013.00
#4\$2183.00	#8\$1140.16	#12\$1001.53

Sales for the month of December were \$35,652.66. We ended the year up over \$2586.20, even with the 8-week closure! December was up over \$9,230.92 over last December! Our customers have been ready to shop!!! Thank you all for working so hard to make the store successful. All of us working together is the key!

## HAPPY NEW YEAR!!!

We are looking forward to a bright new "2021" with each of you! May the New Year bring us all increased sales, increased customer base and great finds wherever the hunt leads!!

TAGS!!! TAGS!!! TAGS!!! Please make them legible. And remember: the vendor number, description of the item and price all belong on the same side of the tag. IF you use an inventory number for your items, that number MUST be on the back of the tag. We have had several tags that were not legible to the staff, and we had to use our best guess on price. It was upsetting to a couple of you, so I have made the determination that if we cannot read the price on the tag, we will NOT sell it.

A few reminders as the New Year begins:

- Please remember that the staff are not responsible for cleaning IN your booths. Please take some time and move things around, vacuum and dust. Some booths are long overdue for some TLC.
- Rent is due on the 1<sup>st</sup>, payable until the 10<sup>th</sup>, and late with a \$10 late fee on the 11<sup>th</sup>
- This is a very good time to do resets in your booths. Business usually slows a bit after the holiday, and you can increase sales by refreshing your spaces and stock.
- Please keep your items within your booth parameters. When items are outside your booth they become a tripping hazard and can easily be damaged by the furniture cart.
- As you clean and straighten your booths you may find some "visiting" items. Please check your neighbor's vendor number and see if that is home to the visitors.
- Please remember that <u>all</u> items in your booth need to be tagged. It does not matter if it is a display item or decorations such as greenery etc. please tag them with your vendor number and NFS meaning <u>"Not For Sale".</u> It saves us the time of a phone call! And saves you the grief of items being "sold" with the item they are in.
- We know it is occasionally necessary for you to change tags on items, when you do, **PLEASE** tear the old tags up so we at the till do not think it is an item that was stolen or sold!!!

Great vendors and great customers... what a winning combination...