

Keeper's Corner LLC

"News"

March, 2011

As the store owners, we have so much to be grateful for. Sales continue to climb, we continue to get new customers and vendors, and we keep the loyalty of current customers. Then there are the vendors... you do so much to keep the store a going concern!!! We want to take this opportunity to give "Thanks where Thanks is due". I am not going to mention names, because I would surely miss someone. So... Thanks to you who come in on your off time to work on your booth, and then get pressed into service, moving and hauling and doing!!! And, Thanks to the snow angels that shoveled the walks for us when Scott couldn't get to it!!! Thanks for the times you put the flags up and take them down!!! Thank you to those who do the great displays!!! We want you to know that the things you do for us and the store do not go un-noticed. "THANK YOU SO MUCH!!!"

PLEASE, PLEASE, PLEASE!!! READ THESE REMINDERS!!!!

- Another reminder about booth space!!! PLEASE KEEP WITH-IN YOUR FRONT TO BACK PARAMETERS!!!
- Please, do not sign the calendar on areas that have no time slots. I try to allow enough spaces for the number of vendors we have working for the month. If all slots are full and you need a place to work PLEASE see the manager on duty for them to help you sign up at a time most beneficial to the store.
- Anniversary rent credit! 10% off your rent during your anniversary month! But remember, if you have had a late rent or no-shows on the work calendar, you do not qualify for the rent credit!!!
- If you cannot work your time due to weather or illness, please contact us as soon as possible (even at home)! We will try and reschedule with you, if there are available spots on the calendar. If you do not contact us you will be charged the No show fee of \$10 per shift PLUS THE NON-WORK FEE FOR A TOTAL OF \$25 PER SHIFT!!!
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finders Fee" bonus!! Earn \$\$\$\$ off of the rent of your booth.

A request has been made for sizes to be put on the sales tags on clothing. Along those lines we would also appreciate measurements on table cloths, headboards, quilts and bedspreads. It will save a lot of re-folding and measuring!!!!

The Bounce-Back coupon has been very successful. The business has paid out around \$5,000 in returned coupons. We have changed the coupon beginning March 1, 2011. It will require a sale of over \$100 and will be a flat \$10 coupon. Remember this costs the vendors nothing, and it has been a very good advertising tool.

Sales for the month of February 2011 were \$23,717.13, up \$5,689.71 from February of 2010!! The Ten Top Sales for January: (before discounts):

#1----\$2110.00	#5----\$1030.47	#9----\$584.50
#2----\$2048.45	#6----\$1028.28	#10---\$582.41
#3----\$1868.69	#7----\$ 953.45	
#4----\$1050.21	#8----\$ 603.50	

Scott's Thoughts: Wrestling season is over with, so that means fishing season is here!!!! We are going to Seattle this weekend to meet our brand-new granddaughter. Her name is Ayla Belle and granny is just dying to get her hands on her!!!

*Great vendors and great customers... what a winning combination.*