

Keeper's Corner LLC

"News"

October 2016

The Top Twelve Sales for September (before discounts):

#1----\$2647.41	#5----\$1037.27	#9----\$713.00
#2----\$1540.60	#6----\$798.55	#10---\$675.00
#3----\$1305.50	#7----\$765.50	#11---\$587.57
#4----\$1257.24	#8----\$716.98	#12---\$582.98

Sales for the month of September were \$22,445.60. That is up \$1600 over September 2015 sales!

**\*\*\*\*\*EVERYONE!!! Please read these Reminders\*\*\*\*\***

- **EVERYTHING** in your booth needs to have a tag! If an item is not for sale, it still needs to be tagged with your vendor number and **NOT FOR SALE**. No TAG, No SALE!!!
  - **PLEASE DO NOT PUT YOUR ITEMS IN THE DISPLAYS UNLESS YOU ASK THE MANAGER ON DUTY!!**
  - Just a reminder about tags, your vendor number on the top, brief description of the item in the center, and price on the bottom. Hang tags only, *no sticky tags*, please
  - Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
  - Please keep all of your items inside of YOUR booth. Please stay within your boundaries and don't put your items in a booth just because it's open or you don't have room in yours
  - Checks are available in your files on or before the 5<sup>th</sup> of each month
  - If you are missing an item from your booth, please check with the staff for information on where to look
  - With the fall months upon us, it is a great time to **CLEAN** your booths. Please use the vacuum and dust cloths and spruce everything up a bit. Some areas are more than a little bit dirty
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice **MUST** be to us **on or before** the 1<sup>st</sup> day of the month you want to vacate. We **DO NOT** pro-rate at the end of your contract!

We are planning the annual Christmas Sale on Wednesday, December 14, 2016. **ALL ITEMS** in the store will be 20% off that day. It is OK for us to have vendor help for the 2-3 times a year we have special sales and open houses. So we would appreciate extra help that day. Next month I will print an information sheet about the sales procedures for sale days.

It is time to gear up for the **HOLIDAY SALES** season, please clean and freshen your booths so they are attractive to the customers! **Remember to keep them full, but not too full! Customers need to be able to WALK IN TO A BOOTH** in order to pick up items to purchase! **If your sales are slumping, maybe it is your presentation! A reset of your booth might be in order.**

If you think you may need more space this fall, now is a good time to rent. We will have the booth rental specials going on until the end of October. We are offering the "Fill the Store Special". Also, we are preparing to offer a few "Bonus Booths" for rent again. Watch for the bonus booth signs in the store!

I am concerned about the number of tags we are getting with incorrect or missing vendor numbers. We do post them to account #998 which is a NO-ID number. If you are missing items and have gone through all of the steps listed on the bulletin board to find them, please ask the manager on shift to let you see the 998 file. If you find one of your tags, we will repost it to your account so you will be paid for it. Also, there is a box in the back layaway area that has a large amount of items that have been left at the front desk with no tags or ID. Please check it out for missing items and let us know if some of them are yours.