

Keeper's Corner LLC

"News"

February 2015

We had a new customer from out of town and he was very complimentary about the store. He was from down around the bay area, and had seen an item posted on the internet. After several phone calls, he made arrangements to come purchase the item. He commented on the cleanliness and organization of the store. He felt at home while here, and said that we have a great atmosphere!! Keep up the good work!

The Top Twelve Sales for January (before discounts):

#1----\$3487.54	#5----\$1103.23	#9----\$768.10
#2----\$1482.00	#6----\$978.63	#10---\$688.85
#3----\$1201.50	#7----\$914.44	#11---\$651.59
#4----\$1192.00	#8----\$844.28	#12---\$586.46

Sales for the month of January were \$23,951.66! That is up \$2427.51 over January of 2014. We are off to a great start for the year! That is the second highest January since we opened.

**PLEASE remember:** if you have lamps or other lights on in your booth, they MUST be on timers.

If you think you may need more space this spring, now is a good time to rent. We still have the booth rental specials going on until the end of February.

We are having a large amount of items coming to the sales counter with no tags. Please try to secure your tags on the items. It is disappointing to the customer if they cannot purchase the item, and you loose \$\$\$\$\$\$\$\$\$

**Consignment Room-** We are changing a few things and one of them is going to be a "Consignment Room" in the Big Room. We are taking smaller items on consignment with a 35/65 split. The total number of items will be limited and all items must be approved by Bonnie or Scott. Help us spread the word for those who don't have a lot of items they might want to sell.

**\*\*\*\*\*EVERYONE!!! Please read these Reminders\*\*\*\*\***

- **EVERYTHING** in your booth needs to have a tag!~ If an item is not for sale, it still needs to be tagged with your vendor number and **NOT FOR SALE**.
- With the winter months upon us, it is a great time to **CLEAN** your booths. Please use the vacuum and dust cloths and spruce everything up a bit. Some areas are more than a little bit dirty.
- Please keep all of your items inside of **YOUR** booth. Please stay within the boundaries and don't put your items in other booths just because it's open or you don't have room.
- Anniversary rent credit! 10% off your rent during your anniversary month! Ask about the qualifications!!!
- Checks are available in your files on the 5<sup>th</sup> of each month
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- **A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. The notice MUST be to us on or before the 1<sup>st</sup> day of the month you want to vacate. We DO NOT pro-rate at the end of your contract! If your notice comes in on the 2<sup>nd</sup>, you will need to pay for the next month!**

**Scott's Thoughts:** January 2015 is a new year and Keeper's Corner is starting out with a bang. Check out the totals for the month of January. I give a big thanks to everyone that makes the store so successful. On another note, Bonnie and I are looking at doing another "**Fill the Store**" special and help fill up some of the empty booths. Spring is coming soon and the yard sales will start and you may need a little more room for all of your great stuff. Also, ask any of our staff members about the "**Finder's Fee**" that any vendor can earn for referring a new vendor that rents a booth. You can earn up to \$100.00 off of your rent. Check Bonnie or Scott for more details on both the "**Fill the Store**" and "**Finder's Fee**" specials.

"Thanks for all you do," Scott  
Great vendors and great customers... what a winning combination.