

Keeper's Corner LLC

"News"

January, 2013

The Top Twelve Vendor Sales for December (before discounts):

#1----\$2417.01	#5----\$1435.15	#9----\$1119.79
#2----\$2372.95	#6----\$1205.64	#10---\$1111.15
#3----\$1747.95	#7----\$1129.60	#11---\$1009.70
#4----\$1703.35	#8----\$1126.00	#12---\$887.35

Sales for the month of December 2012 were \$35,631.89, and we finished the year at \$363,461.57, that is up \$33,057.98 over 2011. You all are doing something right!!! Keep up the good work.

Welcome to our new and returning vendors!!!  We are very happy to have you with us! 

Check out the new "Seventh Month Free" rent special we are running!!! Information fliers available near the vendor file boxes and on the back of this newsletter.

**Vendors and Staff:** When you are here doing your vendor time, PLEASE be on the floor. If the staff member needs you to help with a large order they will call you. Otherwise, the store is best served by you being on the floor, walking the aisles, helping customers, and being alert for shoplifting. PLEASE, do not spend your vendor time playing games on the computer, sitting at the front reading a book, or working on your booth, unless the staff lets you know that it is slow and it is OK to do those things. You are not in the store just to be a warm body. And no, I don't expect you to be on your feet the whole four hours, but please don't both vendors take lunch or a break at the same time!!!

**When you are vacating a booth,** whether moving out of the store, shrinking down, or changing locations, PLEASE use the vacuum and a dust cloth and leave your booth clean for the next occupant. This has become a real problem and we are considering charging a cleaning fee if you leave the booth for someone else to clean. **And I am still harping on the over-crowded booths.** Some booths are a **HAZARD!!** Please clean them up and get some of the stuff off of the floors! Please refer to clause # 4 of your contract. And please remember that the **front of the divider is the END** of your booth, not a foot in front of it!

**If you have lights on in any of your booths, please put a timer on them.** In an effort to cut down on the power bill, we have switched to the new florescent lights in the ceiling. It has helped, but your help is needed also.

**Want to get a break on your rent???** We have a "Finders Fee" program where if you refer a new vendor, and they become a part of the store, you can get the equivalent of their first month's rent, up to \$100 off of your rent. So get out there and recruit!!!

**We still have several NEW (and some of you "oldies") vendors we do not have pictures of for the web site.** Please stop by and have one of the managers take your picture so we can make you a **STAR!!!**

**New and Forgetful Vendor Reminders:**

- A No-Show for your shift will cost you a minimum of \$25!!! Can you afford it???
- If you have items in your booth that are not for sale, please mark them very clearly with **NOT FOR SALE**
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice, given on/before the 1<sup>st</sup> of the month, is required when you are shrinking down or vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over

***Scott's Thoughts:** I don't have much to say this month because I have been subbing lots at the various schools. If you didn't read everything up above, I will mention a couple of things again. If you haven't noticed we have some extra booths empty and we need your help. Please check out our "Seventh Month Free Special" that we are having. Use it yourself or refer it to a friend. Also, remember the "Finder's Fee" that could save you up to \$100.00 off of your rent. Check out the details above. Thanks for all you do for Bonnie and I.*

*Great vendors and great customers... what a winning combination.*