

Keeper's Corner LLC

"News"

January, 2010

Total sales for 2009 were \$243,090.34, up \$1,072.36 over 2008. Sales for the month of December 2009 were \$27,333.53.96, down a bit from December 2008. But still the second highest month, and, given the state of the economy, we really cannot complain!!

Top Sales for December. (before discounts):

#1----\$2025.50	#5----\$1316.00	#9----\$973.13
#2----\$1685.59	#6----\$1199.80	#10---\$948.25
#3----\$1579.00	#7----\$1032.82	
#4----\$1567.14	#8----\$1004.80	

Christmas Sale Night was great success!!! Sales for the night were nearly \$3000.00!!! Thank you to all of the vendors who brought goodies for the customers. A great big Thank you to all of you who worked extra hours and gave up an evening to help make the sale such a success!

**We're back on winter hours!** Open at 10:00 AM and close at 5:00 PM. Please plan your booth restocking accordingly.

**Store Display:** The next store front display will be changed about the middle of February. Don't have a theme yet, any ideas????

**End of Year Statements:** If any of you need end of year statements for tax purposes, please see Bonnie or Scott, and we will get them printed for you.

**Debit card payments on Rent:** Beginning this month we will take your debit cards for rent payments, **BUT** will charge you 2% above your rent to cover the charge to us.

**Christmas Area:** In order to make room for more vendors to put items in the Christmas area, we will be limiting each vendor to **15** items. (this does not include ornaments on the tree) It is being cleaned and organized, and your excess items will be put into your booths. Thank you for understanding.

**We will be holding "Dicker with the Dealer" night on January 27, 2010 from 4 PM until 6 PM.** It sounds like fun AND, it's a great way to boost sales in the slow time of the year. **It is not a required sale event!** Only those interested need attend and participate, **BUT**, the more participation we have, the more effective for the customers. You will be the one that sets the lowest price you will accept. Vendors will be in or around their booths, and we will supply a form for you to fill out for the sales counter. We will probably have some snacks and of course the hot drinks. Our customers are already getting excited about it. We would like to try and have a monthly event such as this. If you have any ideas let us know!!!

**Reminders:**

- Anniversary rent credit! 10% off your rent during your anniversary month!
- If you cannot work your time due to weather or illness, please contact us as soon as possible (even at home)! We will try and reschedule with you
- Upstairs space is for LARGER items. Please remember to keep your smaller items downstairs as we do not have the security upstairs that we do down!
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finders Fee" bonus!!

**Scott's Thoughts:** Full time subbing is ending soon!!!

*Great vendors and great customers... what a winning combination.*