

Keeper's Corner LLC

"News"

May, 2010

Sales for the month of April 2010 were \$21,723.56, up \$3815.72 from 2009!! The Year-to-Date sales are up \$10,193.58 over 2009!!! Top Sales for April: (before discounts):

#1----\$2225.54	#6----\$962.85
#2----\$1966.25	#7----\$932.90
#3----\$1945.77	#8----\$813.00
#4----\$1220.00	#9----\$783.18
#5----\$1082.50	#10---\$743.75

**Annual Customer Appreciation Sale:** This is the best Sale Day we have had!! We were just a little bit under \$6000.00. GREAT JOB!!!! We had a great time. Thank you to the till staff: **Linda and Billie, and Debra and Cathy**, and to the all day long "poster" **Dana**. A big "thank you" goes to **all of the vendors** who gave up Saturday garage sale-ing to come in and help out. We couldn't have done it with out you all. The cash register wars were won by???????? (Ask the gals and see!) Lots of good fun and laughter!!!!

**Upstairs area:** Please be respectful of your fellow vendors and remember the guidelines for the upstairs free areas. **AS OF MAY 1, 2010** each vendor is allowed **two (2)** total items in the free area. If you have more, PLEASE remove them ASAP! **Remember, the operative word here is FREE.**

**Parking:** If you come in to work on your booth, or work your store time, please move your car after you unload, so that our customers will be able to find a place to park. You can park across the street, or around the corner.

**Now a word about "ETHICS":** We all know how hard it is to find the great items for the store. Occasionally, there may be another store or garage sale tag inadvertently left on an item. **We will no longer sell items to "in-store" vendors at the "garage sale" sticker price.** (Remember the Golden Rule???) If an outside customer sees it and requests the lowest price, we have to honor that request. So the lesson here is please, look over your items before tagging for the store. And please, remove dirt and debris, from your items. It is very embarrassing to have items come to the front full of dirt, dust, leaves and spiders!

**Dealer Discount:** As of May 1, 2010, the only dealer discounts allowed will be on items over \$50.00

**Reminders:**

- Please, do not sign the calendar on areas that are blank or have no time slots. I only allow enough spaces for the number of vendors we have working for the month
- Anniversary rent credit! 10% off your rent during your anniversary month!
- If you cannot work your time due to weather or illness, please contact us as soon as possible (even at home)! We will try and reschedule with you. If you do not contact us you will be charged the No show fee of \$10 per shift!!!
- Rent is due on the 1<sup>st</sup> of the month, payable up to the 10<sup>th</sup> and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finders Fee" bonus!! Earn \$\$\$\$ off of the rent of your booth.

**Scott's Thoughts:** *I had better have some great thoughts since Dorothy always reads this first.*

*I have started posting Keeper's Corner information on Craig's List. If you noticed, the sale day was listed twice. What a great idea... why not all of the vendors put listing and pictures of your items or booths on Craig's List. Be sure to put down the Keeper's Corner name and address. I am sure that this will help to bring customers into "your" store. A lot of our (all of us) success comes from each of us doing a great job. Thanks for all you do. Also, remember, if you like to fish, I am still looking for "partners" in fishing. Let me know.*

***Great vendors and great customers... what a winning combination.***