

Keeper's Corner LLC

"News"

February, 2011

We will have the "Dicker with the Dealer" night on Wednesday, February 23, 2011, from 4 PM until 6 PM. It was a huge success last year and we hope it will be a huge success this year. It's a great way to boost sales in the slower time of the year. This is not a required sale event! Only those interested need attend and participate, BUT, the more participation we have, the more effective for the customers. You will be the one that sets the lowest price you will accept. Vendors will be in or around their booths, and we will supply a form for you to fill out for the sales counter. We will probably have some snacks and of course the hot drinks. Our customers are already getting excited about it.

We continue to have good success with the upstairs. As a result we will be closing one of the free areas. The "west" free area, (the one in front of the upstairs restroom) will be closing as of March 1, 2011. We will be asking all vendors to scale back to one item in the free area before that time.

Reminders:

- Another reminder about booth space!!! PLEASE KEEP WITH-IN YOUR FRONT TO BACK PARAMETERS!!!
- Please, do not sign the calendar on areas that have no time slots. I only allow enough spaces for the number of vendors we have working for the month. If all slots are full and you need a place to work PLEASE see the manager on duty for them to help you sign up at a time most beneficial to the store.
- Anniversary rent credit! 10% off your rent during your anniversary month!
- If you cannot work your time due to weather or illness, please contact us as soon as possible (even at home)! We will try and reschedule with you. If you do not contact us you will be charged the No show fee of \$10 per shift!!!
- Rent is due on the 1st of the month, payable up to the 10th and late with a \$10 late fee after that date
- A thirty day written notice is required when you are shrinking down or vacating your booth at the end of the month. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over
- Ask the management about the "Finders Fee" bonus!! Earn \$\$\$\$ off of the rent of your booth.

A very belated, but heartfelt "Thank You!!" to Debbie and Jeff Plummer for the beautiful Christmas music the night of our sale. Many of our customers commented on it. It was a great touch for the evening!

Sales for the month of January 2011 were \$22,838.36, up \$3,731.56 from January of 2010!! The Year-Top Sales for January: (before discounts):

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|-----------------|-----------------|----------------|
| #1----\$1947.30 | #5----\$1204.75 | #9----\$721.00 |
| #2----\$1872.60 | #6----\$879.61 | #10---\$713.99 |
| #3----\$1632.00 | #7----\$755.74 | |
| #4----\$1327.57 | #8----\$727.15 | |

Scott's Thoughts: Spring...Spring... Spring??? Is it possible that Spring may be here soon. I sooooo... hope so, because with Spring comes fishing. I will be looking again for those who would like to go out in the "Liahona" for some great fishing. Let me know when you can go. This might be a way I can say "thanks" to all you great vendors.

Great vendors and great customers... what a winning combination.