

**Keeper's Corner  
"News"  
February, 2008**

January 2008 was another FANTASTIC month!!!! We had \$16,046.20 in sales!!!

Top Sales for December (before discounts):

#1----	\$1486.22	#6----	\$888.67
#2----	\$1425.29	#7----	\$824.50
#3----	\$1414.45	#8----	\$748.80
#4----	\$1320.30	#9----	\$484.94
#5----	\$1115.13	#10---	\$475.00

"YOUR ANNIVERSARY" rent special!!! It is a 10% discount on your rent on your year anniversary month. This is just a little thank you for a year of support to us.

**ADVERTISE, ADVERTISE, ADVERTISE!** Let people know that we are here. Last year (2007) Keeper's Corner put \$15,128.78 into advertisement of all types. What have you been doing to advertise "your" store? Remember that this is your store and you can really help in the advertisement area. Tell your friends, neighbors, and co-workers. Please feel free to get as many business cards or store fliers as you need. See Bonnie or Scott if you need these items. Let everyone know about Keeper's Corner. Don't let "your store" be one of the best kept secrets in Klamath Falls.

Remember the Customer Appreciation Basket! It is a Thank you for "YOUR CUSTOMERS" and should be items that reflect your care in your business.

Reminders for all of the new and not so new vendors:

- With the bad weather here, if you find you cannot get to the store for your work time, please call me with as much advance notice as possible so I can call on one of the nearby vendors to cover the shift
- Correct tags are money in your pocket!!!! Check the till for no ID/wrong ID tags. There are three of them right now!!!!
- Remember the "finder's fee" as a reward for your help in finding new vendors for the store
- A thirty day written notice is required when you are vacating your booth. This applies when you are leaving after your initial six months OR at any other time after your 6 month commitment is over

Scott's Thoughts: *We as owners and you as vendors have achieved a lot of success in Keeper's Corner this past year. Please remember that, although Keeper's Corner may be in our name, this is "your" store. The total success depends on all of us working together and everyone involved with Keeper's Corner being successful. Every day that I go to the store I hear nothing but positive things from everyone and especially the customers. It is Bonnie's and my goal to be positive in all aspects of the store. Again I tell each of you "thank-you, thank-you, thank-you". We hope that each of you feel important as part of the "team". If there is anything that Bonnie and I can do for you would you please let know.*